

DRIVER REJECT OR DECLINE POLICY

The company policy for drivers that are rejected or have declined a position is as follows:

1. If a driver is already scheduled for any company and you fail to ask that driver if he has spoken with someone from Drive United or he fails to tell you he is already scheduled, then that driver will remain with the original agent.
2. If you schedule a driver and it has been confirmed they are scheduled through the automatic notification system and that driver declines or is rejected, you will have 1 hour to flip that driver before they will be turned over to our closing group.
3. If after 1 hour you failed to flip the driver that driver will be sent to our closing group and if the closing group flips them within the 24 hr window of protection, then you will get \$150 for that driver.
4. If any driver declines or is rejected and it has exceeded 24 hours that driver will be open game and you will not get any commission on that driver.
5. The exception to the rules here are as follows: If they are rejected due to the company needing additional documentation then that driver will not be open to the closing group or anyone else.

Remember you don't own the lead because you just talk to them so it is very important that you work every angle to get the driver scheduled or flipped to prevent another agent from being able to schedule them. These policies are being put in place in an effort to eliminate our competitors from closing our leads that are rejected or declined that we have already warmed up.

Agent Print Name: _____

Signature: _____ Date: _____